



**CHICAGOLAND**  
**CHAMBER OF COMMERCE**

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**BOARD MEETING MINUTES**  
**October 25, 2007**

The Board of Directors meeting of the Chicagoland Chamber of Commerce on Thursday, October 25, 2007, was called to order at 7:45am by Chamber Chairman James Tyree at Navy Pier. A quorum was present.

Chairman Tyree advised the Board that this will be an abbreviated Board meeting due to the Chamber Foundation's *Innovation Summit* which will be held immediately following the Board meeting. He encouraged Board members to attend this highly informative event featuring world-renowned experts. Chairman Tyree stated that one of his goals as Chairman is to focus on innovation and assist in designing exceptional programs to building innovation in the Chicagoland area.

Chairman Tyree applauded the success of the Chamber's Golf Outing held in August and acknowledged Board Secretary Mr. Joseph Gregoire who served as the Golf Outing Chairman, along with event sponsors AT&T Illinois, Charter One Bank, National City and Verizon Wireless.

Chairman Tyree reminded the Board that the Daniel H. Burnham Award Dinner is just a few weeks away and encouraged all Board members to purchase tables in support of the 2007 honoree, Mr. Norman Bobins, Chairman Emeritus of LaSalle Bank Corp.

Chairman Tyree reflected on the recent passing of several Chicago business leaders: Mr. John Swearingen, Mr. William Wirtz and long-time Board member Mr. Kenneth Skopec. A standing ovation was given by all attendees.

Chairman Tyree recalled that during the July 2007 Board meeting he announced his desire to streamline the business portion of future Board meetings to allow more time for a featured presenter and subsequent discussion.

To that end, Chairman Tyree introduced Dr. Robert Rosner, an astrophysicist, President of UChicago Argonne and Director of Argonne National Laboratory. Chairman Tyree acknowledged Argonne as one of the top innovation assets in the Chicagoland area and stated how befitting it was to have Dr. Rosner speak to the Board before the opening of the 2<sup>nd</sup> Annual *Innovation Summit*.

## **COMMITTEE REPORTS**

### **Meeting Minutes**

Mr. Joseph Gregoire, General Secretary, presented the minutes of the July 26, 2007 Board meeting. Mr. Michael Borders motioned and was seconded by Mr. James Rudwall. The motion passed unanimously.

### **Finance and Audit Committee**

In the absence of Finance and Audit Committee Chairman Patrick Dolan, General Secretary Mr. Joseph Gregoire presented the report.

Mr. Gregoire reminded the Board that, with the approval of the Finance and Audit Committee, the management of the Chamber elected to change the year end of the Chamber from December 31 to June 30. He stated that although the results for the six months ending June 30, 2007 are unaudited, the preliminary draft and figures are consistent with the auditor's preliminary report which reflects an excess of revenues over expenses of \$17,000, before an extraordinary item.

Mr. Gregoire advised that the extraordinary item is due to the September 2006 issuance by the Financial Accounting Standards Board of Statement 158 which pertains to the accounting for pension and other retirement plans.

Mr. Gregoire reported that the income statement for the three months ending September 30, 2007 reflect an excess of revenue over expenses of \$10,000 as compared to a budgeted excess of \$34,000 and a \$79,000 excess for the three months ending September 30, 2006. He added that management believes this was a matter of timing in the recognition of revenue.

Mr. Gregoire stated that the balance sheet continues to remain stable. Cash has increased from the beginning of the year by \$612,000, excluding cash held for others, while accounts payable and accrued expenses have decreased by \$218,000.

### **Nominating Committee**

Chairman James Tyree presented the Nominating Committee report in the absence of Mr. Robert Wislow, Nominating Committee Chairman.

The new nominees to the Board of Directors are:

- Dr. Saroja Bharati, President of the Chicago Medical Society
- Mr. Robert Blackwell, Sr., CEO of Blackwell Consulting Services
- Mr. Rick Carpenter, President & CEO of DDB Chicago
- Mr. Ronald Culp, Senior VP and Managing Director of Ketchum Midwest
- Ms. Vicki Escarra, President & CEO of America's Second Harvest
- Mr. Gerald Haberkorn, Partner, Lewis and Gellen
- Mr. Timothy Hill, Managing Director of the Great Lakes Region for Ruesch Intl.
- Mr. Kyle Kamin, First Vice President of CB Richard Ellis
- Mr. Keith Nielsen, President of Jewel-Osco
- Mr. Thomas Panos, President & Chief Commercial Banking Officer for MB Financial Bank
- Mr. Billy Tauzin, President & CEO of PhRMA

Mr. John Janicik motioned for approval of the slate. It was seconded by Mr. James Franczek. The motion passed unanimously.

### **Government Relations Committee**

Chair Mr. Harry Seigle presented the report for the Government Relations Committee.

Mr. Seigle stated the Chamber maintained an active advocacy agenda on the state and local levels during the summer.

Mr. Seigle recalled his last Government Relations Committee meeting attended by State Senator Christine Radogno, the Deputy Republican Leader, who described ongoing negotiations between the Governor and legislative leaders to resolve mass transit funding.

Mr. Seigle reported that the 2008 City and County budgets pose a threat to Chicagoland businesses and cited the following:

- The City budget proposes \$313 million in new taxes and fees, including a \$108 million property tax increase, a \$21 million tax on bottled water, and a \$20 million lease tax increase.
- The County proposes \$239 million in taxes including a 2% sales tax increase which would give Cook County the highest sales tax in the country, and an increase in gasoline and parking taxes.

Mr. Seigle advised that the Government Relations Committee passed a motion for a resolution regarding the proposed state, county and city taxes.

Mr. Seigle presented the following resolution to the Board for a vote:

*“The Chicagoland Chamber of Commerce opposes the numerous taxes that have been proposed at the City, County and State levels that, taken together, threaten to undermine business growth and prosperity in our region. Never before in recent memory has the political atmosphere been as hostile and offensive towards Chicagoland businesses. If the Chamber is to remain faithful to its mission of making and preserving Chicagoland as the most business-friendly region in America, we must condemn efforts that threaten to destroy it with an unending litany of burdensome taxes and fees.”*

Mr. John Janicik motioned for approval of this Resolution. It was seconded by Mr. Ronald Culp. The motion passed unanimously.

Mr. Seigle advised that this Resolution would be forwarded to Governor Blagojevich, Mayor Daley and the media.

### **President's Report**

Chairman Tyree called upon Chamber President & CEO Mr. Jerry Roper.

Mr. Roper introduced Mr. Bob Grant, Senior Vice President of the Kansas City Chamber, and Ms. Diane Poppins of Amsterdam and thanked them for attending our meeting. In addition, Mr. Roper thanked Illinois Business Roundtable President Mr. Jeff Mays, and CREA Executive Director Mr. Bill Bornhoff for their working partnership with the Chamber.

Mr. Roper reiterated Chairman Tyree's reminder about the *Innovation Summit* and expressed the importance of innovation in our workplace today.

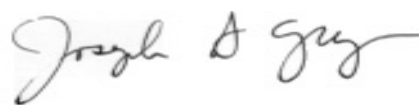
Mr. Roper encouraged everyone to also view the latest innovations in technology showcased by Microsoft, the lead sponsor of the *Innovation Summit*, and by Ford, Accenture, USG, MPS Partners/nAblement and Wolfram Research.

In closing, Mr. Roper reminded the Board of the Right Workplace Award Dinner to be held on November 8, and stressed the importance of attending the Daniel Burnham Dinner, the Chamber's largest fundraising event of the year.

**Adjournment**

Chairman Tyree adjourned the meeting at 8:28am.

RESPECTFULLY SUBMITTED:

A handwritten signature in cursive script, appearing to read "Joseph A. Gregoire".

Joseph A. Gregoire  
General Secretary



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**Date:** February 1, 2008

**Committee:** Chicagoland Entrepreneurial Center (CEC)

<b>Presented by:</b>	Michael Ferro, Jr.	James O'Connor, Jr.
	Chairman and CEO	Managing Director
	Merrick Ventures, LLC.	MVC Capital
	Co-Chairman	Co-Chairman
	Chicagoland Entrepreneurial Center	Chicagoland Entrepreneurial Center

Recent activities that support the 2008 Key Result Areas (KRAs) objectives were:

**Mission:**

The Chicagoland Entrepreneurial Center is an affiliate of the Chicagoland Chamber of Commerce aimed at providing entrepreneurs with the resources and services necessary to sustain and grow their businesses. Through these services focused on entrepreneurs, the Chicagoland Entrepreneurial Center intends to make a significant economic impact on the Chicagoland region and local economy.

**CEC Highlights:**

- The CEC's YTD financials show that the organization is tracking on budget.
- The CEC will host its inaugural **Momentum Awards Dinner** on March 4 at the Ritz-Carlton Chicago. At the dinner, we will honor CEC Board member J.B. Pritzker with the Entrepreneurial Champion Award and recognize an entrepreneurial company with the Merrick Momentum Award. Invitations for the event are available at today's meeting.
- The **Motorola Foundation** increased its sponsorship of the CEC's Future Founders youth entrepreneurship program to \$75,000. Also, **Harris Bank** and the **Smart Bet Charity** each contributed \$20,000 to the program.

- On December 13, the CEC launched the **Entrepreneurship in Residence** program, in partnership with the Illinois Department of Commerce and Economic Opportunity. The 13 statewide winners from **Innovate Illinois** were also recognized at that time. The full press release follows.

## BLAGOJEVICH ADMINISTRATION ANNOUNCES NEW INITIATIVES TO DEVELOP ENTREPRENEURSHIP IN THE STATE

### *State partners with the Chicagoland Entrepreneurial Center and Illinois Technology Association to develop two new pilot programs to support innovation in Illinois*

CHICAGO – Governor Rod R. Blagojevich today announced two new initiatives to foster entrepreneurship in the state. The first, the Entrepreneur in Residence Program, will engage serial technology entrepreneurs to stay in Illinois and build new businesses while commercializing promising technologies from the state's top researchers and institutions. The second, the Illinois Celerate Program, will take young technology entrepreneurs through a 12-week apprenticeship to develop a prototype of a new idea or technology venture. Illinois Department of Commerce and Economic Opportunity (DCEO) Director Jack Lavin made the announcement today on behalf of the Governor during an event at the Illinois Technology Association (ITA). Representatives from the Chicagoland Entrepreneurial Center and the ITA joined Director Lavin for the announcement. In addition, winners of the 2007 Innovate Illinois program were announced today, which recognizes innovative, high-growth, small businesses throughout Illinois.

“Innovation and entrepreneurship are essential to Illinois’ competitiveness in a global economy. Gov. Blagojevich recognizes the importance of programs like these to ensure Illinois remains in a viable position to attract venture capital investments in the state. The pilot programs announced today are just one part of those efforts and will capitalize on the tremendous amount of publicly and privately funded research and development activity that occurs in the state,” said Lavin.

The Entrepreneur in Residence Program (EIR), administered by the Chicagoland Entrepreneurial Center (CEC), affiliated with the Chicagoland Chamber of Commerce, will partner experienced entrepreneurs with young entrepreneurs to develop new business ideas or commercialize promising technologies from academic and industrial researchers. The program will enhance Illinois’ entrepreneurial community and capitalize on the tremendous amount of young and experienced talent, along with research and development activity that occurs in the state.

The project supports experienced and young entrepreneurs to focus on creating new, high-impact companies poised for business growth. A total of \$860,000 has been

awarded by DCEO. The CEC and the independent Selection Committee will select qualified entrepreneurs into the EIR program. The EIR selection committee is comprised of Adarsh Arora, President & CEO, Lisle Technology Partners; John Banta, CEO & Managing Director, IllinoisVentures LLC; Neil Kane, President, Advanced Diamond Technologies; Matt McCall, Managing Director, DFJ Portage Venture Partners; Ellen Carnahan, Managing Director, Seyen Capital; Nancy Sullivan, Senior Director, KeraCure

The CEC will work with these EIRs to identify promising technologies and engage young entrepreneurs to start new businesses. Up to \$80,000 in funds will be available to EIR approved businesses to support prototype development, technology assessments, intellectual property protection and market assessments. Grant funding is intended to propel the company forward in a meaningful way toward first round professional financing.

“We must continue to accelerate the growth of technology businesses in our region by engaging Illinois talented serial entrepreneurs. Working with the extensive network of seasoned entrepreneurs in Illinois, we can assist in the successful commercialization of technologies from Illinois institutions. By providing Entrepreneurs in Residence with resources to enhance their success and ensure they have access to technologies necessary to bring new products and services to market we will support new business growth and job creation throughout the state and region,” said CEC President David Weinstein.

Through the IL-Celerate Program, the Illinois Technology Association will help to nurture young entrepreneurs who have a promising idea or technology. To achieve these goals, the IL-Celerate Program will initially sponsor five separate “seed stage” companies through a twelve-week process as they develop technology companies. At the end of the process, each of the companies will have a completed prototype-stage product or service that will serve as the base for which they will continue to grow. Participating companies will receive grant awards up to \$15,000, with the state providing a total of \$120,000 in funding.

Participants will also receive office space and associated services including furniture, Internet access, phone service, and conference facilities in the ITA’s TechNexus. The TechNexus is a 26,000 sq. ft technology community center developed to support the ongoing collaboration of the technology community in the state of Illinois. In addition, companies in the IL-Celerate program will participate in a number of networking activities with leading practitioners from areas of specific need to seed-stage companies, and will receive membership in the ITA.

”The technology industry plays an enormous role in the Illinois economy and we are glad to be working with the state to drive it to new heights”, said Fred Hoch, President, ITA, “The IL-Celerate programs offers an opportunity for ideas to flourish in Illinois and foster the development of homegrown talent for the future.”

The Entrepreneur in Residence and IL-Celerate Programs are a part of a larger strategy to promote entrepreneurship and innovation throughout the state. In March 2005, Gov.

Blagojevich launched the Illinois Entrepreneurship Network (IEN) to help create jobs and high-growth businesses across Illinois. Throughout the state, small business owners looking to expand their companies can connect with business experts through local Entrepreneurship Centers and many other economic development centers supported by the Illinois Department of Commerce and Economic Opportunity (DCEO). The IEN Web site, [www.ienconnect.com](http://www.ienconnect.com), features a free business needs assessment and a referral within 24 hours for personalized, face-to-face assistance. Entrepreneurs, who call toll-free to the IEN information center (1-800-252-2923), can also connect with service representatives who will assess their business concerns and direct them to the local resources that best meets their needs.

Also at today's event, winners of the 2007 INNOVATE Illinois award were announced. INNOVATE Illinois, a six-month program administered by the Illinois Department of Commerce and Economic Opportunity, was created to recognize innovative, high-growth, small businesses throughout Illinois. The goal of INNOVATE Illinois is to provide revenue-generating businesses throughout Illinois with the assistance and resources to help them take their innovations further and grow their businesses. A complete list of winners is listed below.

### **Northern Region**

#### **Colorlab Custom Cosmetics**

Colorlab Cosmetics creates hand-crafted, custom-blended and fresh-made cosmetics.  
Contact: Mary Swaab – (815) 965-2001

#### **K.W. Powell and Associate**

K.W. Powell provides a web-based, manufacturing sales enabler product to manufacturers that sell through dealer/distributor networks.  
Contact: Sparky (Kent) Powell – (815) 637-8989

#### **Leading Edge Hydraulics**

Leading Edge Hydraulics is a premier manufacturer of hydraulic tube assemblies and fittings to the off-highway & mobile hydraulics industry.  
Contact: Russell Dennis Jr. – (815) 316-3502

### **Chicagoland Region**

#### **Bright Star Healthcare**

BrightStar Franchising keeps parents and grandparents out of nursing homes and in their own homes by providing a full range of medical and non-medical services.  
Contact: Shelly Sun – (847) 828-0126

#### **ClaimForce**

ClaimForce is a service chain technology company that enables insurance claim professionals to streamline the claims service process.  
Contact: Stephen Applebaum – (847) 580-4262



**GoPicnic**

GoPicnic provides a unique and innovative foodservice option to a variety of industries, including airlines, hotels and elementary/high school fundraising

Contact: Julia Stamberger – (773) 426-7007

**Neat-Oh!**

Neat-Oh! International, which launched its first product ZipBin, is focused on rapidly developing, manufacturing, marketing and selling products that make it fun to be neat.

Contact: Gerry Linda – (847) 441-4290

**Professional Swine Management**

Professional Swine Management, LLC provides management on all phases of production, including breeding, gestation, farrowing, nursery, finishing and project development to swine producers

Contact: Ken Haas – (217) 357-2811

**R3 Technologies**

R Cubed Technologies is a full service technology company providing Information Technology products and services.

Contact: Ed Rockhold – (309) 342-8233 ex. 100

**Vision Technology, Inc.**

Vision Technology develops new types of cameras, usually with previously unavailable features.

Contact: Narendra Ahuja – (217) 369-3898

**Southern Region****The Arthur Agency**

The Arthur Agency is an interactive advertising agency, which combines all of the traditional advertising services with new media services, like web design, CD-Rom's, DVD's and 3-D animation.

Contact: Jon Greenstreet – (618) 534-6550

**Boon Docks Equipment**

The Boon-Docks company designs and manufactures farm implement solutions unique to the contractor, landscaper, small farmer and hobbyist.

Contact: Jerry Watkins – (618) 925-2117

**So iLL, Inc.**

So iLL, Inc. is a manufacturing company that produces a line of indoor and outdoor rock climbing hand and foot grips for artificial rock climbing walls.

Contact: Daniel Chancellor – (618) 420-9388



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**Date:** January 11, 2008

**Committee:** **disabilityworks**

**Presented by:** William Osborn, Chairman, Northern Trust Company

- **disabilityworks** welcomed Diana O'Daniel in November 2007 as the new Managing Director of the Chicagoland Business Leadership Network (CBLN). The CBLN has had **53** separate businesses enrolled since February 2006. Education is provided to businesses on why it is good for the business bottom line to hire people with disabilities and reach out to this customer base.
- Chicagoland Provider Leadership Network (CPLN) now has **1093** service providers, employers and individuals with disabilities registered and active users of the [www.disabilityworks.org](http://www.disabilityworks.org) website. Registrants receive disability-employment related information and job leads. Oversight of CPLN is provided by Joe Chiappetta, Managing Director.
- The Managing Director of the Critical Skills Shortages Initiative (CSSI) in Healthcare, Jennifer Leach, has provided education regarding health care career options open to people with disabilities to **798** students with disabilities, teachers, parents and counselors in the Chicago Metro area during 2007. **disabilityworks** staff, through the CSSI initiative, will be working closely with the Metropolitan Chicago Healthcare Council this year.
- The **disabilityworks Business Leadership Advisory Board of Directors** with CEOs or their top Sr. level Executives represented by Aon, McDonalds USA, Northern Trust, PepsiCo QTG, Walgreens and World Trade Center Illinois held their second annual meeting in November 2007. The Board approved revised Board objectives. Co-chairs David Bernauer, former Chairman of Walgreens and Jana Schreuder, Northern Trust Sr. VP of Worldwide Business Technology are working with the Board to develop strategies on how to communicate with businesses that **disability is part of diversity**.
- The Executive Director of **disabilityworks**, Karen McCulloh as the National Chair of the Subcommittee on Disability for Job Corps presents policy recommendations developed by her committee to the full National Job Corps Advisory Committee in Austin, Texas at the end of January. Recommendations approved will go to Secretary Elaine Chao, US Dept. of Labor.
- Managing Director of Special Projects, Jonathan Wheat who is in charge of the day to day operations of **disabilityworks** statewide expansion will make a quarterly visit to each of the **8 disabilityworks Resource Coordinators** who are located across Illinois at the end of January.

Questions regarding the **disabilityworks** initiative should be directed to the Executive Director, Karen McCulloh, 312-494-6713 or [kmcculloh@chicagolandchamber.org](mailto:kmcculloh@chicagolandchamber.org)



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**Date:** February 1, 2008

**Committee:** Drug Free Workplace

**Presented by:** Tim Egan, Chair  
Director  
NAH Corporate Health

Recent Drug-Free Workplace activities supporting 2008 Key Result Areas (KRAs) are:

GRANT COMPLIANCE

From October 26, 2007 to February 1, 2008, 60 DFW Update Newsletters, 15 copies of the booklet “Employee Alcohol and Drug Use: How It Hurts Morale, Productivity, and the Bottom Line”, 15 copies of “Alcohol and Drug Addiction in the Workplace: A Guide for Supervisors and Managers” and 10 copies of the bi-lingual “Keeping Your Kids Drug Free” were distributed to Chamber members.

ILLINOIS DRUG FREE WORKPLACE ACT COMPLIANCE

Dreyer Occupational Health Center requested communication materials including Drug Free Workplace posters. Prevention First requested 15 Parent Tips booklets to distribute to their members to inform employees about the impact of drugs and alcohol on family and individuals.

COMMUNICATION AND ISSUE VISIBILITY

The November issue of the Drug Free Workplace Update newsletter featured the article “Have a Fun and Safe Holiday Season”, which provided tips to Chamber member companies about how to host a safe holiday party for their employees, and how to make those employees that choose not to drink feel comfortable at the party. “Five Keys for Quitting Smoking” was aimed at employees, and offered a five-step way to quit smoking and stay quit. The article “The Cost of Drinking and Driving in Illinois” was an informative piece that outlined some of the consequences of being stopped for driving under the influence in Illinois, including fines and license suspension. Finally, a handy holiday themed poster was included that readers could post on their door to remind everyone who walks by to make sure they have a designated driver during the holidays if they plan to drink alcohol, and featured a nutcracker soldier belted into a car seat.

The November Business@Work newsletter featured the article “Help Keep Drugs and Alcohol Off the Roads and Employees Safe This Holiday Season”, informing readers that December was National Drunk and Drugged-Driving Prevention Month and providing a link to the National Highway Traffic Safety Administration (NHTSA). The NHTSA site had several tools to help employers plan a safe holiday season.

#### COMMITTEE

The Drug Free Workplace Committee met on Friday, December 14 to continue the discussion on a complete re-branding of the Drug Free Workplace Program. The focus of the DFW program starting in July 2008 will be on Drug Free Workplace as a Health and Wellness initiative, taking into account the whole person, body and mind, and the effects of substance abuse on health and wellness.



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**Date:** February 1, 2008

**Committee:** Education Workforce Quality Committee

**Presented by:** Manuel Sanchez  
Education Workforce Quality Committee Chairman  
Managing Partner, Sanchez, Daniels & Hoffman

Recent activities that support the Objective and Key Result Areas (KRAs) were:

**EDUCATION WORKFORCE QUALITY COMMITTEE (EWQC) MEETINGS:** The Committee met Dec. 12. Mark Schmitz, Market Vice President, Midwest of Right Management, A Manpower Company, Chamber Board Director and Chair of Workplace Excellence Committee, set the tone of the discussion for **Working in the Future** with the powerpoint *Did You Know/Shift Happens*. Schmitz talked about how we all need to help young people prepare for and manage their careers. He explained that the Chamber's Workplace Excellence Committee and Right Workplace Award put spotlights on companies that are really good at this. The *Did You Know/Shift Happens* file and You Tube link were emailed to all committee members Dec.13.

**ILLINOIS COLLEGE ACCESS NETWORK (EWQ sub-committee):** The Nov. 1 College Access Network quarterly meeting was chaired by JT Allen, myFootpath. The theme was community colleges: associate degrees, vocational training, career credentials, stepping stones to a BA and beyond. The agenda included Jackie Moreno, Illinois Student Assistance Commission Community Partnerships giving a **KnowHow2GoIllinois** update, Jerry Roper asking, "What should Chicagoland Chamber's Role in College Access be?" and a panel discussion on the theme. The panel moderator was Regina Dixon-Reeves, Tabono Enterprises. The panelists were: Cynthia Armster, Associate Vice Chancellor, City Colleges of Chicago; Tasha Williams, Assistant Dean of Student Development, Harold Washington College and Connie Mixon, Associate Professor of Political Science Richard J. Daley College speaking on behalf of Illinois Education Foundation's last dollar' Scholarship opportunities. The February 6 meeting will focus on Understanding Financial Aid Award Packages. Chicago's **I Know I Can College Awareness Day** is scheduled for March 25. For newsletters and calendar updates, visit [www.illinoiscan.org](http://www.illinoiscan.org).

**PUBLIC POLICY & LEGISLATIVE ADVOCACY:** At the Dec. 12 committee meeting, Jeff Mays, President, Illinois Business Roundtable, shared a realistic legislative outlook for Illinois in 2008. The state's legislative activity will focus on a call for a constitutional convention and the state budget battle(s). While many may be disappointed that significant strides in education are not likely next year, they are encouraged that some public and private leaders will be making lasting advances. Mays encouraged members to be participatory with boards, councils, systems, projects, etc. that are in place to strengthen teaching & learning, college & work readiness. Nominations for the Illinois P-20 Council and IBHE Higher Education Council should be sent to Mays.

The 2008 EWQ Business & Legislative Advocacy Agenda was updated and emailed to committee members for review and comment.

**MEMBER SERVICES TO SUPPORT BUSINESS-EDUCATION PARTNERSHIPS:** At the Dec. 12 committee meeting, Greg Sutton, President, TEC Services, explained that TEC has worked with the Chamber on many DCEO funded projects. High Tech School-to-Work projects help students as early as middle school engage in integrated career development activities. Companies help by bringing real projects to the classrooms for students to work on. Eliminate the Digital Divide brings appropriate self-paced curriculum into the community technology centers for all ages (1<sup>st</sup> grade to age 96).

The Chamber currently administers four School-To-Work (STW) projects: Project Lead The Way at Juarez & N. Grand H.S, IT at Notre Dame H.S. for Girls and HealthcareU at Wells Academy. The Chamber administers the Eliminate the Digital Divide (EDD) grants at Notre Dame High School and Irving Park Middle School until June 2008.

At the Dec. 12 committee meeting, Rhonda Haynes, Director of Strategic Initiatives, **Scholarship Chicago**, explained that Chamber members can support the campaign by providing scholarships, being mentors, hiring college interns, hosting career panels. Campaign for Chicago Scholars works with high school seniors through college graduation.

The Chicago Workforce Board **Youth Council** continues to be co-chaired by Chamber members Harold Goldmeier, President of Sappanos/Hi-Grade Decorating Company, Mary Anne Kelly, Vice President of Metropolitan Chicago Healthcare Council, and Andy McKenna Jr., President of Schwarz. Other Chamber members serving on the Council are Edward Gordon, Imperial Corporate Consulting, John Rico Sr., Rico Enterprises and Greg Sutton, TEC Services Consulting. The Council examines the coordination of resources and best practices in service delivery to enhance Chicago's youth workforce development system.

**MEMBER SERVICES TO EXPAND THE WORKFORCE TALENT POOL:** At the Dec. 12 committee meeting, Greg Sutton announced that the Chamber's Employer Investment Training Program (ETIP) has trained over 2,000 IT professionals at over 100 companies during the past four years. The DCEO funded ETIP ended 12/31/07. TEC Services continues to offer subsidized IT professional training branded as IT Launch through a grant from the U.S. Dept. of Labor.

On Jan. 10, the Chamber launched Chicagoland's 2008 When Work Works initiative with 27 guests attending a **Flexible Work and Career Practices** forum. The panel included Laurel Kennedy, Principal, and John Myers, Consultant, Age Lessons, LLC; Debby Pascal, Senior Program Analyst, Women's Bureau, U.S. Department of Labor and Cristina Connolly, Inclusiveness Development Consultant, Ernst & Young LLP. Guests were asked to complete the Sloan Award for Business Excellence in Workplace Flexibility *Employer Questionnaire* that is on-line at <http://www.whenworkworks.org> or use the Sloan Award link from the left column of the Chamber's homepage. Every employer completing the questionnaire by April 14 will receive a Customized Benchmarking Report in August.

On Nov. 13, a coalition of sponsors produced **Ageing is an Asset for the Workforce** at NIU's Naperville Campus. Manpower's Regional Manager Anne Edmunds and Naperville Branch Manager Debra Fullmer, facilitated the discussion group on "Expanding the perspective of employers: the benefits and challenges of involving older workers." Laurel Kennedy, Principal, Age Lessons, facilitated the discussion group on "Understanding the differences and similarities of the four generations in our workforce." A limited number of other Chamber members were invited to share their experiences and ideas. The meeting began with greetings and guidance from Arthur Rothkopf,

Vice President U.S. Chamber; Illinois Senator Ed Maloney, chair, Senate Higher Education Committee; Charles Johnson, director, Illinois Department on Aging; and Marilyn Hennessy, President, Retirement Research Foundation. The discussions are the foundation of a policy paper for the Illinois Senate Higher Education and Education Committees as well as a report for Workforce Investment Boards, chambers of commerce and the private sector.

Several contractual milestones in the WIA Innovate & Workforce Project were completed and final reports sent to DCEO for acceptance as deliverables. These reports included the three year plan for a Manufacturing Image Campaign produced by Kathy Schaeffer & Associates, an assessment of the Northeast Region critical skills shortage initiatives (CSSI) manufacturing pilot projects done by Jim Schultz, Pretty Good Consulting and an outline for a written report on integrating the Illinois P-20, iBio and STEM-ED activities into the Innovate manufacturing efforts by Sienko & Associates.

On Dec. 18, Mayor Daley launched Chicago LEADS (Leading Economic Advancement, Development, and Sustainability in the 21<sup>st</sup> Century). LEADS aims to integrate education, workforce development and economic development systems, so they better serve the needs of both businesses and residents. Jerry Roper is on the 19 member LEADS Civic Advisory Council along with 16 Chamber member executives. Peggy Luce is on the Policy Advisory Group. There are four industry sector-specific advisory groups with attendant job placement goals for 2008-2009: Hospitality, Healthcare, Finance & Insurance, Transportation, Warehousing & Logistics (TWL). The Chamber Air Cargo Committee's education initiative has been recognized as a significant activity within LEADS TWL.

**ACTIONABLE INFORMATION THAT HELPS MEMBERS INCREASE THE NUMBER OF HIGHLY QUALIFIED CANDIDATES IN THE REGIONAL WORKFORCE:** On Oct. 25, Mayor Daley held a press conference at Mercy Hospital on the Chicago Supports Workers initiative where Peggy Luce spoke about the first Chamber employers to volunteer and be selected which include ARAMARK Regional Staffing Center, Mercy Hospital and Hyatt Regency Chicago. Chicago Supports Workers is a collaboration of the Chamber, the City of Chicago and RealBenefits, the Center for Economic Progress. Partnerships with large local employers bring health insurance screening and enrollment, tax assistance, financial education and savings and credit education to hundreds of Chicago workers. The November Business@Work called for volunteers to help with free tax preparation for low-income workers.

On Dec. 21, the Chamber issued a news release announcing that the Chamber has been selected by the Families and Work Institute and Alfred P. Sloan Foundation to inform businesses in the region about trends in personnel management and to recognize effective and flexible workplaces in the 21<sup>st</sup> Century. The Jan. 10 kick-off forum was listed in the business calendar of Chicagobusiness.com. The January Business@Work reminded members to complete the Workplace Flexibility *Employer Questionnaire* that is on-line at <http://www.whenworkworks.org> and linked to the full news release.

Fifty-three Chamber manufacturers received email invitations to exhibit at a Jan. 18 job fair for 250 former employees of Jays Potato Chips.



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**Date:** February 1, 2008

**Committee:** Employment Law Committee

**Presented by:** Gerald D. Skoning, Chair  
Senior Partner  
Seyfarth Shaw LLP

The Employment Law Committee has not met since the previous Board of Directors meeting.

**Joan Parker, legislative consultant to the Chamber, participated in a conference call with a Workers Compensation Group of business representatives. The Chamber continues to monitor the implementation of the Workers Comp law. The medical fee schedule continues to cause concern due to a lack of uniformity and the fact that it has not provided the cost savings promised to employers under Workers Comp reform. We will also be reviewing the “Rules for Practice before the Commission” with other interested business groups. Chamber CEO Jerry Roper serves on the state advisory board to the Workers’ Compensation Commission.**

**Members have received regular electronic updates on pending state legislation throughout the legislative session.**

The Essential Worker Immigration Coalition (EWIC), of which the Chicagoland Chamber is a member, sent various updates during since the last Board meeting. In consultation with Chair Skoning, staff forwarded pertinent and appropriate EWIC information to committee members.

Chamber staff met with State Rep. Greg Harris to discuss HB 1826, a bill that would provide recognition and protections to same-sex couples in Illinois. According to Rep. Harris, over 50% of Fortune 500 companies already provide the same benefits to same-sex partners as they provide to married couples.

**If you have any questions regarding this information, please contact Mike Mini, Director of Government Relations, [mmini@chicagolandchamber.org](mailto:mmini@chicagolandchamber.org), (312) 494-6787.**





**CHICAGOLAND**  
CHAMBER OF COMMERCE

[www.chicagolandchamber.org](http://www.chicagolandchamber.org)

**Date:** February, 1, 2008

**Committee:** Environmental Committee

**Presented by:** William Abolt  
Chairman  
Shaw Environmental & Infrastructure

A meeting for the Environmental Committee was held on Tuesday, December 18, 2007. The agenda included presentations on the Chicago Climate Change Initiative Action Plan by Brendan Daley, Deputy Commissioner and David O'Donnell, Legislative Liaison, Chicago Department of Environment and a presentation on the Chicago Climate Exchange by Tom Cushing, Vice President of the Chicago Climate Exchange.

The City of Chicago is developing an action plan to counter the impacts of climate change in Chicago. Some of the effects of climate change include; increased heat index, severe storms, increased need for energy services, and poor air quality. The final plan will be released sometime in the first quarter of 2008.

The following are the focus areas the plan:

1. *Residential Energy Retrofits:* 30% reduction by 2020. Plan includes upgrading insulation, use of energy efficient light bulbs, and creating job growth in the process
2. *Commercial/Industrial Retrofit:* Multi-family, industrial and municipal buildings
3. *Municipal Operation:* Global building monitoring systems, mandating LEED in all facilities, heat wave preparation, rain gain preparation, green procurement
4. *Green Infrastructure:* Water conservation, tree planting, creating shade for buildings
5. *Engaging Residents and Businesses:* Green office challenge, to reduce energy use in offices, Waste to Profit Network, a program that facilitates the transformation of one company's waste, or by-product, into an industrial input for another company. Currently over 80 companies are enrolled and have or are in the process of implementing this program.

Tom Cushing, Vice President of the Chicago Climate Exchange, presented information on the Exchange, which is a financial institution whose objectives are to apply financial innovation and incentives to advance social, environmental and economic goals. The Chicago Climate Exchange works as an active voluntary, legally binding integrated trading system to reduce emissions of all six major greenhouse gases (GHGs), with offset projects worldwide. It also creates the opportunity to spur environmental activity and guides environmentally responsible policy direction.

When enrolled, companies who reduce below the targets have surplus allowances to sell or bank; those who emit above the targets comply by purchasing contracts from other companies participating. Benefits include, reducing emissions using the highest compliance standards with third party verification, concrete action on climate change to shareholders, rating agencies, customers and citizens and experience with growing carbon and GHG market.

At this time the US has no legislation regulating the emission of greenhouse gases, but there are currently 7 bills in Congress to regulate GHG's. So far, CA is the first state to pass laws regarding GHG.

The staff provided an overview of the Solid Waste Tax Ordinance, introduced in the Cook County Board of Commissions, by Commissioners Moreno and Maldondo. The proposed ordinance would impose a tax on the disposal of Solid Waste at any solid waste disposal facility within Cook County.

On December 18, FutureGen Alliance, a public-private partnership to design, build, and operate the world's first coal-fueled, near-zero emissions power plant and announced Mattoon, IL for a new site for a low-pollution energy production experiment.

For additional information, please contact Mike Mini, Government Relations Division, at [mmini@chicagolandchamber.org](mailto:mmini@chicagolandchamber.org) or (312) 494-6787.



**CHICAGOLAND**  
**CHAMBER OF COMMERCE**

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**Date:** February 1, 2008

**Committee:** Finance and Audit Committee

**Presented by:** Patrick W. Dolan, Chairman  
Corporate Vice President  
North American Corporation of Illinois

As previously noted, management, with the approval of the Finance and Audit Committee, elected to change the year end of the Chamber from December 31 to June 30. Therefore, these statements reflect the results of six months of financial activity and not a full year. The primary reasons for the change were to have the Chamber's major fund raising event, the Burnham Dinner, earlier in the accounting year and to have the Chamber's fiscal year coincide with the various grants that the Chamber receives and manages.

The unaudited results for the six months ending December 31, 2007 reflect an excess of revenues over expenses of \$271,000 vs. a six month budgeted excess of revenues over expenses of \$129,000. A primary reason for the positive variance was the success of the Burnham Dinner and management would like to take this opportunity to thank all of you for your outstanding support. For the six-months ending December 31, 2006 there was an excess of \$232,000.

The balance sheet continues to remain stable. Cash has increased from June 30, 2007 by \$721,000 (excluding cash held for others) while accounts payable and accrued expenses have decreased by \$101,000. But it should be noted that a portion of the increase in cash is due to the \$408, 000 increase in deferred revenues for which the Chamber will have future obligations.

This concludes the report of the Finance and Audit Committee.

CCC  
Balance Sheet  
As of 12/31/07

	Current	Prior Year	Beginning Balance
ASSETS			
CURRENT ASSETS			
CASH	(\$83,383.00)	(\$59,444.79)	(\$61,413.47)
PETTY CASH	559.86	455.90	482.89
FIRST BANKCARD	2,066.40	0.00	3,569.36
CASH HELD FOR OTHERS	76,921.74	74,068.31	146,577.32
AGENCY CHECKING ACCOUNT	0.00	144.47	0.00
SAVINGS ACCOUNT	1,992,863.82	481,523.41	1,258,888.19
INVESTMENT ACCOUNT	419,207.21	802,898.10	408,261.24
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TOTAL CASH	\$2,408,236.03	\$1,299,645.40	\$1,756,365.53
A/R - MEMBERSHIP DUES	\$800.00	\$0.00	\$250.00
A/R - MISCELLANEOUS	114,398.36	125,204.78	166,017.34
A/R - OTHER LARGE	20,163.53	4,503.00	6,541.36
A/R - Foundation	9,593.41	312,002.63	27,526.00
A/R - PAC	401.05	4,162.08	5,753.97
<hr/>			
TOTAL RECEIVABLES	\$145,356.35	\$445,872.49	\$206,088.67
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TOTAL CURRENT ASSETS	\$2,553,592.38	\$1,745,517.89	\$1,962,454.20
PREPAIDS			
OTHER	15,144.34	23,385.89	21,315.46
FIRST CLASS	1,215.45	1,485.54	2,505.44
SECOND CLASS	40.56	40.56	40.56
PERMIT 1781 (BULK)	1,329.49	1,329.49	1,329.49
PERMIT 1444	881.69	881.69	881.69
DEFERRED COMPENSATION	43,750.00	43,750.00	43,750.00
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TOTAL PREPAIDS	\$62,361.53	\$70,873.17	\$69,822.64
LAND/BUILDING/EQUIPMENT			
FURNITURE	\$25,739.83	\$21,651.63	\$21,651.63
FURNITURE - ACCUM DEPRECIATION	(2,559.92)	(360.89)	(1,443.47)
LEASEHOLD IMPROVMENTS	6,534.70	6,438.85	6,534.70
ACCUM DEPREC IEASHOLD IMPRMNT	(1,100.26)	(154.87)	(627.70)
OFFICE EQUIPMENT	66,505.96	60,834.11	66,505.96
O.E. ACCUMULATED DEPRECIATION	(20,364.05)	(8,193.35)	(14,172.59)
COMPUTER EQUIPMENT	101,182.47	83,262.30	95,074.98
ACCUMULATED DEPRECIATION	(75,707.39)	(66,207.11)	(70,377.70)
SOFTWARE	313,416.29	312,349.88	313,416.29
ACCUM AMORTIZATION - SOFTWARE	(312,549.71)	(312,349.88)	(312,416.39)
<hr/>			
TOTAL LAND/BUILDING/EQUIPMENT	\$101,097.92	\$97,270.67	\$104,145.71
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TOTAL ASSETS	\$2,717,051.83	\$1,913,661.73	\$2,136,422.55
	=====	=====	=====

	Current	Prior Year	Beginning Balance
LIABILITIES & OWNER'S EQUITY			
LIABILITIES			
CURRENT LIABILITIES			
A/P - TRADE	\$109,356.56	\$219,256.86	\$234,438.13
A/P - OTHER	134,658.22	103,114.92	104,556.48
LOAN PAYABLE	\$6,850.60	\$20,551.96	\$13,701.28
UNIDENTIFIED CHECKS	0.00	200.00	0.00
STATE WITHHOLDINGS	(0.50)	0.00	0.00
SAVINGS PLAN	12,090.75	13,545.74	12,427.98
TRANSIT CHECKS	5.00	245.00	0.00
MEDICAL CARE - CAFETERIA	4,827.07	2,645.86	3,016.03
	-----	-----	-----
TOTAL SHORT TERM PAYABLES	\$267,787.70	\$359,560.34	\$368,139.90
OTHER CURRENT LIABILITIES			
CHAMBER PAC	9,750.14	9,599.44	10,471.34
MEMBERSHIP DUES & APPLICATIONS	0.00	0.00	440.00
DEFERRED REVENUE	151,385.00	139,876.00	186,723.00
OTHER	936,398.81	344,198.43	423,196.61
PREPAID REVENUE HELD FOR OTHERS	76,921.74	74,068.31	146,577.32
	-----	-----	-----
TOTAL OTHER CURRENT LIABILITIES	\$1,174,455.69	\$567,742.18	\$767,408.27
	-----	-----	-----
TOTAL CURRENT LIABILITIES	\$1,442,243.39	\$927,302.52	\$1,135,548.17
LONG TERM DEBT			
PENSION COSTS	719,346.00	427,285.00	709,900.00
POSTRETIRMENT BENEFIT COSTS	55,376.05	74,717.99	55,376.05
DEFERRED COMPENSATION	43,750.00	43,750.00	43,750.00
RESERVE FOR RETIREES INSURANCE	2,082.25	2,082.25	2,082.25
DEFERRED RENT	79,236.00	92,628.00	85,932.00
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TOTAL LONG TERM DEBT	\$899,790.30	\$640,463.24	\$897,040.30
	-----	-----	-----
TOTAL LIABILITIES	\$2,342,033.69	\$1,567,765.76	\$2,032,588.47
MEMEBER EQUITY			
MEMBERSHIP EQUITY	\$103,834.08	\$113,759.14	\$103,834.08
YEAR-TO-DATE EARNINGS	271,184.06	232,136.83	0.00
	-----	-----	-----
TOTAL MEMBER EQUITY	\$375,018.14	\$345,895.97	\$103,834.08
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TOTAL LIABILITIES & EQUITY	2,717,051.83	1,913,661.73	2,136,422.55

CCC  
Current vs. Prior Year  
For the Six Months Ending December 31, 2007

Account Description	Current Period Actual	Budget	Variance	Year - To - Date Actual	Budget	Variance	Prior Year
MEMBERSHIP DUS-RENEWALS	85,880.00	69,500.00	16,380.00	868,245.50	831,300.00	36,945.50	811,168.97
MEMBERSHIP DUES-NEW	32,000.00	30,000.00	2,000.00	198,100.00	200,000.00	(1,900.00)	166,741.24
CREA MEMBER DUES	7,150.00	0.00	7,150.00	33,150.00	100,000.00	(66,850.00)	0.00
CREA NEW DUES	0.00	10,000.00	(10,000.00)	10,500.00	60,000.00	(49,500.00)	0.00
CMMF	(120.00)	0.00	(120.00)	9,540.00	0.00	9,540.00	0.00
GRANTS & ASSESSMENTS	68,149.63	143,382.00	(75,232.37)	681,368.62	994,708.00	(313,339.38)	665,580.66
SUBLEASE RENTAL INCOME	8,935.43	3,575.00	5,360.43	28,424.83	15,270.00	13,154.83	16,281.85
CEC BOARD OF DIRECTORS	0.00	5,000.00	(5,000.00)	0.00	30,000.00	(30,000.00)	50,000.00
CEC CORP SPONSORSHIP	0.00	50,000.00	(50,000.00)	35,000.00	90,000.00	(55,000.00)	65,050.00
CCCF-CONTRIBUTIONS	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
CREA SPONSORSHIP	0.00	5,000.00	(5,000.00)	0.00	10,000.00	(10,000.00)	0.00
CONFERENCE ROOM RENTAL	0.00	0.00	0.00	400.00	0.00	400.00	0.00
CONFERENCE ROOM MEETINGS	(1,500.00)	429.00	(1,929.00)	4,625.00	2,574.00	2,051.00	3,395.00
OUTSIDE MEETINGS	(3,950.00)	0.00	(3,950.00)	5,840.00	0.00	5,840.00	0.00
WBBM BUSINESS BREAKFAST	0.00	0.00	0.00	5,625.00	8,000.00	(2,375.00)	3,180.00
CREA EVENTS	0.00	7,500.00	(7,500.00)	0.00	15,000.00	(15,000.00)	0.00
BUSINESS GROWTH SERIES	0.00	0.00	0.00	0.00	0.00	0.00	1,310.00
CLA SPONSORSHIP	24,582.75	14,000.00	10,582.75	24,582.75	49,000.00	(24,417.25)	0.00
CITY OF CHICAGO SPONSORSHIP	0.00	4,393.00	(4,393.00)	0.00	17,572.00	(17,572.00)	28,820.59
RUNNERS CLUB	0.00	10,000.00	(10,000.00)	0.00	75,000.00	(75,000.00)	20,000.00
BUSINESS AFTER HOURS	610.00	0.00	610.00	8,595.00	12,000.00	(3,405.00)	6,655.00
ATHENA POWERLINK	0.00	0.00	0.00	400.00	0.00	400.00	25,000.00
BANK ACADEMY	0.00	0.00	0.00	10,000.00	20,000.00	(10,000.00)	45,000.00
THE EXCHANGE	0.00	0.00	0.00	20,710.00	32,500.00	(11,790.00)	20,670.00
FUTURE FOUNDERS	75,000.00	0.00	75,000.00	95,000.00	50,000.00	45,000.00	48,612.02
MINORITY MENTORING PROGRAM	0.00	0.00	0.00	0.00	0.00	0.00	20,000.00
DFWP REVENUE	10,558.50	10,559.00	(0.50)	63,351.00	63,351.00	0.00	61,506.00
ENTREPRENEURIAL CENTER GR/	15,835.73	16,667.00	(831.27)	92,415.54	100,002.00	(7,586.46)	108,364.17
OTHER GRANT REVENUE	9,750.00	1,100.00	8,650.00	108,850.00	9,100.00	99,750.00	128,583.79
GRANT SERVICES	109,844.95	0.00	109,844.95	545,817.45	0.00	545,817.45	302,493.99
MOPD/CITY	0.00	0.00	0.00	13,750.00	0.00	13,750.00	(5,000.00)
MONEY MARKET INTEREST	7,301.91	4,000.00	3,301.91	44,921.60	24,000.00	20,921.60	16,734.23
OTHER INCOME	0.00	20,334.00	(20,334.00)	73,380.00	104,508.00	(31,128.00)	0.00
UNREALIZED GAIN	0.00	0.00	0.00	0.00	0.00	0.00	3,437.58
RESEARCH PROJECTS	0.00	0.00	0.00	0.00	0.00	0.00	25,000.00
CHAMBER LABELS	0.00	335.00	(335.00)	2,346.48	2,010.00	336.48	1,527.99
DOCUMENTATION	580.00	500.00	80.00	3,921.52	3,000.00	921.52	2,665.07
MISCELLANEOUS	0.00	1,900.00	(1,900.00)	4,000.00	11,400.00	(7,400.00)	22,687.79

MISC ROYALTIES	602.18	0.00	602.18	758.87	0.00	758.87	191.99
INTERNET SPONSORSHIPS	0.00	5,000.00	(5,000.00)	0.00	10,000.00	(10,000.00)	0.00
MEMBERSHIP DIRECTORY	0.00	0.00	0.00	0.00	0.00	0.00	171.94
GOLF OUTING	0.00	0.00	0.00	70,615.00	71,100.00	(485.00)	47,520.00
DANIEL BURNHAM AWARD DINNE	62,500.00	30,000.00	32,500.00	371,100.00	325,000.00	46,100.00	317,590.00
DANIEL BURNHAM SILENT AUCTION	0.00	0.00	0.00	24,650.00	25,000.00	(350.00)	25,745.00
DANIEL BURNHAM SPONSORSHIP	0.00	0.00	0.00	83,333.00	0.00	83,333.00	0.00
ANNUAL MEETING	65.00	0.00	65.00	(1,425.00)	0.00	(1,425.00)	653.00
<b>TOTAL REVENUE</b>	<b>513,776.08</b>	<b>443,174.00</b>	<b>70,602.08</b>	<b>3,541,892.16</b>	<b>3,361,395.00</b>	<b>180,497.16</b>	<b>3,062,337.87</b>
SALARIES & WAGES	220,914.45	228,340.00	(7,425.55)	1,239,798.41	1,395,045.00	(155,246.59)	944,728.52
COMMISSIONS N & I	13,696.65	17,525.00	(3,828.35)	80,118.33	88,150.00	(8,031.67)	63,545.07
DIRECTOR'S FEES	0.00	11,038.00	(11,038.00)	0.00	66,248.00	(66,248.00)	0.00
LEGISLATIVE CONSULTANT	0.00	2,833.00	(2,833.00)	0.00	16,998.00	(16,998.00)	0.00
PAYROLL TAXES	14,948.76	16,374.00	(1,425.24)	91,272.18	105,999.00	(14,726.82)	62,746.95
EMPLOYEE INSURANCE	11,343.96	12,260.00	(916.04)	63,754.56	73,528.00	(9,773.44)	48,813.62
PENSION PLAN	17,616.00	17,619.00	(3.00)	105,696.00	105,703.00	(7.00)	138,961.00
SAVINGS PLAN	1,303.90	1,476.00	(172.10)	6,405.34	8,856.00	(2,450.66)	8,530.60
TRANSIT CHECKS	12.00	0.00	12.00	73.50	0.00	73.50	77.00
RETIREE INSURANCE	1,356.00	750.00	606.00	3,315.00	4,500.00	(1,185.00)	3,867.00
SUPPLEMENTAL PENSION	895.12	1,000.00	(104.88)	5,370.70	6,000.00	(629.30)	5,370.70
RENT	22,698.32	28,754.00	(6,055.68)	140,479.58	172,525.00	(32,045.42)	137,711.52
ELECTRICITY	1,903.57	1,887.00	16.57	9,325.71	11,322.00	(1,996.29)	12,432.00
MAILROOM EQUIPMENT	0.00	1,100.00	(1,100.00)	5,834.00	6,700.00	(866.00)	8,751.00
OFFICE MAINTENANCE	442.00	900.00	(458.00)	3,551.45	5,400.00	(1,848.55)	3,579.43
OUTSIDE PRINTING	5,890.27	26,840.00	(20,949.73)	20,502.78	109,510.00	(89,007.22)	25,399.57
PHOTOS & ARTWORK	3,385.84	500.00	2,885.84	3,465.84	4,400.00	(934.16)	2,518.88
OFFICE SUPPLIES	7,141.19	3,015.00	4,126.19	14,537.69	19,168.00	(4,630.31)	9,789.93
POSTAGE	1,555.44	3,514.00	(1,958.56)	7,065.82	25,604.00	(18,538.18)	9,937.08
CABLE SERVICE	54.66	75.00	(20.34)	419.07	450.00	(30.93)	316.74
TELEPHONE	2,932.92	5,919.00	(2,986.08)	19,012.32	35,538.00	(16,525.68)	21,496.36
TRAVEL	4,795.65	3,630.00	1,165.65	12,212.04	30,550.00	(18,337.96)	6,962.38
SEMINARS	1,188.00	1,800.00	(612.00)	4,557.35	10,900.00	(6,342.65)	4,636.86
KITCHEN SUPPLIES	0.00	0.00	0.00	0.00	0.00	0.00	39.15
EMPLOYEE FUNCTIONS	0.00	500.00	(500.00)	0.00	1,000.00	(1,000.00)	2,670.78
MEALS & ENTERTAINMENT	823.56	150.00	673.56	5,812.97	900.00	4,912.97	0.00
DUES	1,142.95	4,100.00	(2,957.05)	16,572.07	22,648.00	(6,075.93)	23,925.82
SUBSCRIPTIONS	534.20	305.00	229.20	1,592.66	1,830.00	(237.34)	599.79
LEGAL FEES	0.00	1,250.00	(1,250.00)	12,713.25	7,000.00	5,713.25	119,637.91
CMMF	0.00	0.00	0.00	6,171.56	0.00	6,171.56	0.00
TEMPORARY HELP	10,671.00	7,860.00	2,811.00	50,050.68	47,160.00	2,890.68	47,590.21
INTERNS-FUTURE FOUNDERS	0.00	0.00	0.00	4,200.00	0.00	4,200.00	(1,300.00)
LOCAL TRAVEL	2,172.97	7,692.00	(5,519.03)	11,922.62	48,781.00	(36,858.38)	12,734.47

AUTOMOBILE ALLOWANCE	108.95	83.00	25.95	404.61	498.00	(93.39)	439.20
AUTOMOBILE LEASE & INSURANC	445.95	2,196.00	(1,750.05)	10,446.97	13,176.00	(2,729.03)	14,607.81
NAVIGATOR TRAVEL	2,674.44	0.00	2,674.44	16,904.68	0.00	16,904.68	0.00
ACCOMODATIONS	180.00	0.00	180.00	2,450.99	0.00	2,450.99	0.00
COMPUTER EXPENSE	6,403.75	13,535.00	(7,131.25)	77,627.39	76,330.00	1,297.39	52,604.54
SUPPLIES - PC	0.00	0.00	0.00	536.26	0.00	536.26	0.00
WEBSITE-GENERAL	3,000.00	2,000.00	1,000.00	9,900.00	15,000.00	(5,100.00)	10,600.00
DEPRECIATION - COMPUTER EQU	1,002.68	815.00	187.68	5,329.69	4,890.00	439.69	3,277.58
DEPRECIATION - FURNITURE	214.30	181.00	33.30	1,116.45	1,086.00	30.45	360.89
DEPRECIATION - EQUIPMENT	1,031.91	977.00	54.91	6,191.46	5,862.00	329.46	2,106.37
LEASEHOLD IMPROVEMENTS	78.76	79.00	(0.24)	472.56	474.00	(1.44)	154.87
SOFTWARE AMORTIZATION	22.22	23.00	(0.78)	133.32	138.00	(4.68)	0.00
MARKETING	683.88	5,666.00	(4,982.12)	2,812.39	25,400.00	(22,587.61)	30,763.93
CEC WEBSITE	35.96	1,334.00	(1,298.04)	15,410.68	8,000.00	7,410.68	2,043.18
COPY MACHINE	10,451.86	2,071.00	8,380.86	26,029.06	12,426.00	13,603.06	9,805.66
RESEARCH PROJECTS	0.00	0.00	0.00	0.00	0.00	0.00	25,000.00
RELOCATION EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	(17,286.09)
GIFTS & AWARDS	4,900.19	100.00	4,800.19	5,196.13	9,700.00	(4,503.87)	3,799.70
PROMOTION	5,258.25	0.00	5,258.25	5,258.25	400.00	4,858.25	5,016.00
MISCELLANEOUS	0.00	1,383.00	(1,383.00)	5,263.79	9,298.00	(4,034.21)	5,640.98
BANK CREDIT CARD CHARGEBAC	0.00	2,000.00	(2,000.00)	10,612.30	7,750.00	2,862.30	9,076.78
LOAN INTEREST	156.83	160.00	(3.17)	940.98	960.00	(19.02)	940.98
SALES TAX	113.63	115.00	(1.37)	681.78	690.00	(8.22)	681.78
INSURANCE	227.58	3,049.00	(2,821.42)	8,197.55	15,794.00	(7,596.45)	10,866.39
AUDIT FEE	10,550.00	1,000.00	9,550.00	27,550.00	26,000.00	1,550.00	(17,253.29)
PROFESSIONAL FEES	63,382.89	25,575.00	37,807.89	358,585.74	304,848.00	53,737.74	617,704.11
ACCOMMODATIONS	0.00	4,163.00	(4,163.00)	0.00	24,998.00	(24,998.00)	0.00
GRANT SERVICES	109,844.95	0.00	109,844.95	544,317.45	2,140.00	542,177.45	264,155.80
TRAINING	0.00	5,750.00	(5,750.00)	0.00	13,900.00	(13,900.00)	600.00
OFF-SITE STORAGE	215.89	225.00	(9.11)	2,188.84	1,350.00	838.84	1,223.04
INXPO	0.00	0.00	0.00	110.13	0.00	110.13	0.00
BUSINESS AFTER HOURS	0.00	0.00	0.00	12.47	600.00	(587.53)	0.00
ATHENA POWERLINK	187.63	0.00	187.63	1,490.71	3,200.00	(1,709.29)	225.97
CONFERENCE ROOM MEETINGS	2,107.79	2,200.00	(92.21)	19,696.13	21,420.00	(1,723.87)	13,311.63
CREA EVENTS	0.00	5,750.00	(5,750.00)	0.00	11,500.00	(11,500.00)	0.00
FUTURE FOUNDERS	0.00	0.00	0.00	6,481.81	4,300.00	2,181.81	1,830.33
OUTSIDE MEETINGS	320.00	515.00	(195.00)	4,465.56	7,700.00	(3,234.44)	0.00
WBBM BUSINESS BREAKFAST	0.00	0.00	0.00	384.76	1,600.00	(1,215.24)	2,105.78
ENTREPRENEUR OF THE YEAR D	0.00	0.00	0.00	4,000.00	0.00	4,000.00	0.00
RUNNERS CLUB	0.00	7,084.00	(7,084.00)	143.56	42,500.00	(42,356.44)	0.00
GOLF OUTING	0.00	0.00	0.00	33,167.40	33,000.00	167.40	29,194.89
DANIEL BURNHAM AWARD DINNE	88,392.05	0.00	88,392.05	94,914.27	3,000.00	91,914.27	5,306.39
ANNUAL MEETING - MISCELLANE	0.00	0.00	0.00	0.00	0.00	0.00	590.00
COMMITTEES-PROPERTY TAXATI	0.00	1,250.00	(1,250.00)	0.00	2,500.00	(2,500.00)	0.00
COMMITTEES-ZONING	0.00	500.00	(500.00)	0.00	1,000.00	(1,000.00)	0.00



COMMITTEES-PERMITS/CODES	0.00	500.00	(500.00)	0.00	1,000.00	(1,000.00)	0.00
COMMITTEES-TRANSPORTATION	0.00	500.00	(500.00)	0.00	1,000.00	(1,000.00)	0.00
ALLOCATED OVERHEAD	0.00	13,848.00	(13,848.00)	0.00	70,416.00	(70,416.00)	0.00
THE EXCHANGE	0.00	0.00	0.00	15,478.50	13,500.00	1,978.50	14,635.50
TOTAL EXPENSES	661,411.72	513,633.00	147,778.72	3,270,708.10	3,231,757.00	38,951.10	2,830,201.04
NET INCOME/(LOSS)	(147,635.64)	(70,459.00)	(77,176.64)	271,184.06	129,638.00	141,546.06	232,136.83



## **CHICAGOLAND** **CHAMBER OF COMMERCE**

[www.chicagolandchamber.org](http://www.chicagolandchamber.org)

**Date:** February 1, 2008

**Committee:** Chicagoland Chamber of Commerce Foundation

**Presented by:** James C. Franczek, Jr., Chair  
President, Franczek Sullivan P.C.

### Chicagoland Innovation Summit

The Chicagoland Innovation Summit was held on October 25, 2007. The Summit drew more than 500 members of the Chicago business community to Navy Pier. Attendees heard authors John Kao and Rosabeth Moss Kanter deliver compelling messages about why innovation is crucial to our economy and how it can be achieved. Nearly 40 additionally local and national innovation experts and practitioners participated in the event. Attendees also saw demonstrations of the latest Microsoft technology, including Surface, which turns an ordinary tabletop into a vibrant, interactive computing platform on display for the first time in Chicagoland.

### National Summit on American Competitiveness

The U.S. Department of Commerce will host the “National Summit on American Competitiveness” on May 22 at the Fairmont Hotel in Chicago. The Foundation, through the Innovate Now! initiative, will be partnering with the Department of Commerce on this effort. Similar events have been held in Atlanta and Washington, D.C.

The summit will convene the nation’s premier leaders of business, government, academia and the research community to address the core components and lessons of the role of the private sector; education and workforce issues; energy independence; and partnerships in innovation. CNBC’s Maria Bartiromo will join U.S. Secretary of Commerce Carlos M. Gutierrez as a moderator at the summit.

### FY 2008 Small Business Administration Grant

In partnership with Illinois Institute of Technology and Argonne National Laboratory, the Foundation has been granted a FY 2008 Small Business Administration Grant in the amount of \$282,000, for a pilot Manufacturing Innovation Initiative. This represents the first Federal grant made to the Chicagoland Chamber.

The objective of this initiative is to work together with Illinois manufacturers to assist them in improving their competitiveness as the global economy relies more and more on sustainable manufacturing. In addition, the initiative intends to begin the process of enhancing the innovation curriculum for engineering students in Illinois. Congresswoman Melissa Bean (D-IL 8) sponsored the grant request.



**CHICAGOLAND**  
**CHAMBER OF COMMERCE**

[www.chicagolandchamber.org](http://www.chicagolandchamber.org)

**Date:** February 1, 2008

**Committee:** Government Relations

**Presented by:** Harry Seigle, President  
The Elgin Company

Barbara Stewart, Vice-Chair  
JP Morgan Chase

*Constitutional Convention*

The Illinois constitution provides its citizens the opportunity to reevaluate the state's governing framework every twenty years. A question asking whether or not a constitutional convention should be held will appear on the November 2008 General Election ballot. Jeff Mays of the Illinois Business Roundtable (IBRT) made a presentation on the merits of holding a constitutional convention from the perspective of the business community. Despite the frustration with lack of leadership and failure of state government to seriously address critical issues facing the State of Illinois, a sentiment routinely and consistently expressed by the general public, the IBRT recommends that voters reject the call of a constitutional convention in November 2008 for the following reasons:

- Most of today's issues are neither cause for nor remedied by constitutional change. Illinois' current constitutional framework is adequate, open, and not hostile to resolving the serious issues that confront the state today.
- A constitutional convention is more likely to exacerbate rather than solve state government gridlock.
- Other methods exist to address specific issues or concerns related to state government that don't involve the complex process of a constitutional convention.

Therefore, the Government Affairs Committee approved the following motion, which will be considered by the Board of Directors:

***The Chicagoland Chamber of Commerce opposes a constitutional convention in 2008, and recommends that voters reject the call of a constitutional convention on the November ballot.***

*2008 Business and Legislative Advocacy Agenda*

A meeting of the Government Relations Committee was held on Friday, January 25<sup>th</sup> for the primary purpose of adopting the Chamber's 2008 Business and Legislative Advocacy Agenda, which defines the general public policy positions and specific legislative goals of the Chamber for the coming year. Chairmen (or designated surrogates) of the Taxation,

Transportation, Environment, Employment Law, Education & Workforce, and Technology & Entrepreneurship Committees presented their 2008 Legislative Agendas and they were approved, with amendments, by the full Government Relations Committee. The 2008 Legislative Agendas will be forwarded to the Chamber Board of Directors for approval.

### U.S. Chamber Report

Matt Davis and Ben Taylor of the U.S. Chamber of Commerce staff briefed the Committee on Chamber's "Let's Rebuild America" initiative, a major campaign to support the rebuilding of the nation's failing infrastructure. America has failed to provide the necessary maintenance and improvements essential to keep the pace with a growing economy. Chamber field staff will work with local Chambers in identifying and prioritizing infrastructure projects and assist with efforts to leverage federal funding for state projects. U.S. Chamber staff also distributed materials that describe the major Presidential candidates' policy positions on issues important to the business community such as energy, health care, immigration, taxes, and trade.

RTA/Mass Transit/Chicago Transfer Tax- On January 17th both Chambers of the Illinois General Assembly approved the Governor's Amendatory Veto of HB 656, the mass transit legislation commonly referred to as the Hamos Bill, which includes the Governor's proposal for free rides for seniors. HB 656 includes an increase in the sales tax in the RTA service area. The sales tax in Cook County will increase by ¼ cent, bringing the Chicago total sales tax to 9.25% (Chicago restaurants, 10.50%). The sales tax in the collar counties will increase by ½ cent, and the additional money can be used for transit and public safety projects. The bill allows the Chicago City Council to vote to increase the Chicago portion of the real estate transfer tax from \$7.50 to \$10.50 per \$1,000 of value bringing the total transfer tax (Chicago, Cook County and State of Illinois) to \$12.00 per \$1,000 of value. The City Council has six months to pass an ordinance to increase the transfer tax, however we understand they will "fast-track" the ordinance by introducing it directly at the Finance Committee on February 4 and having a full City Council vote on February 6. The Committee re-enforced the Chamber's position to oppose the transfer tax increase. While most agreed it is an uphill battle, the Chamber will join in a coalition with the Chicago Association of REALTORS and other business groups to fight the tax increase, a position consistent with the anti-tax motion approved by the Board of Directors in October 2007. Staff will consult with members of the Taxation Committee to examine potential amendments to the ordinance to ensure revenues are used exclusively for the purpose defined by state law.

For additional information, please contact Mike Mini, Director of Government Relations (312-494-6787; [mmini@chicagolandchamber.org](mailto:mmini@chicagolandchamber.org)).



**CHICAGOLAND**  
**CHAMBER OF COMMERCE**

[www.chicagolandchamber.org](http://www.chicagolandchamber.org)

**Date:** February 1, 2008

**Committee:** Membership Development

**Presented by:** James F. Rudwall, CFM  
Chair  
Vice President, Merrill Lynch & Company

Recent activities that support the Key Result Areas (KRAs) objectives were:

We recruited new members between October 1 and December 31 for new dues production of \$105,550, versus a budget of \$100,000. In addition, we have upgraded two new members for dues of \$9,000. For financial reasons, it is reflected in the renewals.

Membership renewals for the same period were \$392,659 versus a budget of \$304,500.

For the first six (6) months of last year (July 1 to December 31), new dues are \$198,100 against a budget of \$205,000. Again, this does not include the additional upgraded membership dues of \$9,000 as noted previously.

Renewal monies are \$869,245 against a budget of \$831,300.

Thank you to all who supported the 16<sup>th</sup> Annual Daniel H. Burnham Award Dinner. Revenues, for our most important fundraising effort of the year, totaled \$690,000, which broke all records.

Also, as previously reported, both our Annual Meeting and Golf Outing exceeded budget. The year was very successful from a fundraising standpoint.



[www.chicagolandchamber.org](http://www.chicagolandchamber.org)

**Date:** February 1, 1008

**Committee:** Political Action Committee

**Presented by:** Robert J. Christie, Chair  
Vice President, Government and Legislative Relations  
Northwestern Memorial Hospital

James Hill, Vice Chair  
Managing Partner  
Hill & Taylor

A meeting of the PAC Board of Directors was held on January 8, 2008, for the purpose of reviewing PAC financials and recent contribution history, and to set contribution guidelines and make recommendations for the 2008 primary election.

Financial status of the PAC as of December 21, 2007 reflected a balance of **\$56,159.03**. Based on PAC funds collected during the past three years, staff estimated collecting approximately \$85,000 in 2008.

The Committee reviewed historical giving starting in 2000 and set a budget guideline of \$16,000 for the 2008 primary election - \$12,000 slated for General Assembly, \$2,000 for Cook County offices, and \$2,000 for General Assembly Leadership. The Committee reviewed and discussed in depth some twenty competitive primary races or open seat contests and recommended total PAC contributions in the amount of \$13,750 among seventeen candidates. A copy of recommended individual PAC contributions and contribution amounts is available upon request.

The next full PAC Board meeting will be held after the February 5 primary election to discuss recommendations for the November General Election.

If you have any questions about this information or wish to view individual candidate PAC contributions amounts, please contact Mike Mini ([mmini@chicagolandchamber.org](mailto:mmini@chicagolandchamber.org) or (312) 494-6787).



**CHICAGOLAND**  
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**Date:** February 1, 2008

**Committee:** Taxation Committee

**Presented by:** James H. Kane, Chair  
Executive Managing Director  
True Partners Consulting LLC

Stan Cichowski, Co-Chair  
Director, Deloitte Tax LLP

A Taxation Committee meeting has not been held since the previous Board of Directors meeting. The recent legislative activity regarding taxes at the state and local levels are as follows:

RTA/Mass Transit Bill

- On January 10 both Chambers of the Illinois General Assembly passed HB 656, the mass transit legislation. HB 656 includes an increase in the sales tax in the RTA service area. The sales tax in Cook County would increase by ¼ cent, bringing the Chicago total sales tax to 9.25% (Chicago restaurants, 10.50%). The sales tax in the collar counties would increase by ½ cent, and the additional money could be used for transit and public safety projects. The bill allows the Chicago City Council to vote to increase the Chicago portion of the real estate transfer tax from \$7.50 to \$10.50 per \$1,000 of value bringing the total transfer tax (Chicago, Cook County and State of Illinois) to \$12.00 per \$1,000 of value. On January 11, Governor Blagojevich used his amendatory veto to change the bill to require transit agencies statewide to provide free transit rides to Illinoisan's 65 and older on main line and fixed route public transit service. The bill including the amendatory veto must now be approved by the Illinois General Assembly to take effect.

The bill does not encompass a Capital Plan, which has yet to be addressed in the Illinois General Assembly. The Chamber supports a Capital Plan that incorporates gaming, including a Chicago land-based casino, as a funding source for infrastructure.

City of Chicago Budget/Taxes

- On November 13, 2007 the Chicago City Council approved Mayor Daley's \$5.9 billion budget. After more than a month of negotiation, Mayor Daley presented a revised budget that reduced his initial property tax request by \$25 million to \$83 million. He also reduced the tax on bottled water from \$0.10 to \$0.05 per bottle. These reductions were made up in part with additional revenue increases, including a 21% increase in the natural gas use tax and a 33% increase in the personal property lease tax instead of the 25% increase originally proposed. Under the revised proposal the natural gas use tax will go from 5.2 cents to 6.3 cents per therm and the lease tax will go from 6% to 8%. Two other measures sponsored by Ald. Banks (36<sup>th</sup>) during this process were also approved. The first increases the fees for signs from \$75 to \$500 for off-premise signs and from \$75 to \$200 for on premise signs. It also increases the filing fee for property transfer declarations from \$90 to \$120. His second proposal imposed a \$50 fee for certificates of payment and required condominiums to obtain such certificates. These are issued by the Department of Water Management and are needed to confirm payment of water bills prior to transferring real property.

#### Cook County Budget/Taxes

- On Friday, October 26, Government Relations Director, Mike Mini, testified for the Cook County Board of Directors to object to the proposed 267% sales tax increase which will increase the county's portion of the sales tax from .75% to 2.75%. The budget has not yet been voted on by the Cook County Board, but the Chamber strongly opposes such an increase, which if enacted, could increase the overall sales tax rate throughout Cook County by 18-21% depending upon the municipality.
- The 2008 Cook County budget includes a host of new taxes to cover the County's \$239 million shortfall. The \$3.2 billion budget is coupled with a \$153 million proposal for Forest Preserve operations and proposes spending \$206.2 million more than was spent in 2007. The budget is projected to bring in \$239.25 million in new tax levies next year, although it is estimated to eventually bring in an additional \$888 million annually. The proposed budget also includes a plan to increase healthcare spending by 9.4 percent, add 1,130 new county jobs and allocate an additional \$1.8 million per year for county commissioners and their staffs.

#### **Among the Cook County Board President Stroger's proposed tax increases are:**

- \$142.2 million - Sales tax from .75% to 2.75%
- \$74.25 million - Gasoline tax from \$0.06 to \$0.12 per gallon
- \$22.8 million - Parking tax increased by 100%
- \$87.6 million - Raising Forest Preserve District's property tax share by 2.8%



- On their own, no single tax may be onerous, but taken together they add up and can be a serious drag on consumer spending, and on business decisions regarding growth and investment.
- It is critical that we establish a truly competitive tax and regulatory climate in Cook County that fosters economic development and job growth in order to make our county an even more attractive place to live work and do business. We cannot afford to gain the reputation of having the highest taxes in the country.

Regular electronic updates have gone to committee members on pending taxation and revenue legislation throughout the year.

If you have any questions regarding this information, please contact Mike Mini, Director of Government Relations, at (312) 494-6787 or [mmini@chicagolandchamber.org](mailto:mmini@chicagolandchamber.org).



**CHICAGOLAND**  
**CHAMBER OF COMMERCE**

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**Date:** February 1, 2008

**Committee:** Transportation Infrastructure  
Business Leaders for Transportation

**Presented by:** Bernard J. Ford, Sr.  
Chairman  
Senior Vice-President, McDonough Associates, Inc.

- On January 10 both Chambers of the Illinois General Assembly passed HB 656, the mass transit legislation. HB 656 includes an increase in the sales tax in the RTA service area. The sales tax in Cook County would increase by ¼ cent, bringing the Chicago total sales tax to 9.25% (Chicago restaurants, 10.50%). The sales tax in the collar counties would increase by ½ cent, and the additional money could be used for transit and public safety projects. The bill allows the Chicago City Council to vote to increase the Chicago portion of the real estate transfer tax from \$7.50 to \$10.50 per \$1,000 of value bringing the total transfer tax (Chicago, Cook County and State of Illinois) to \$12.00 per \$1,000 of value. On January 11, Governor Blagojevich used his amendatory veto to change the bill to require transit agencies statewide to provide free transit rides to Illinoisan's 65 and older on main line and fixed route public transit service. The bill including the amendatory veto must now be approved by the Illinois General Assembly to take effect.

The bill does not encompass a Capital Plan, which has yet to be addressed in the Illinois General Assembly. The Chamber supports a Capital Plan that incorporates gaming, including a Chicago land-based casino, as a funding source for infrastructure.

- Public-Private Partnerships- Enabling legislation has been drafted (with no immediate project) as a template for future infrastructure initiatives. (Senate Bill 378-Harmon). Due to the overriding issues in the overtime session of the General Assembly, the bill did not progress. In the current spring session of the GA, we will lobby for passage of the enabling PPP legislation in order to progress into the broader Chamber pursuit of specific PPP projects (see legislative agenda).

- State Capital Plan/Prioritization- The MPC has researched the models of other states (WI, MO & OH) that use some form of project prioritization in their transportation process and determined a middle course proposal from the indicated range of approaches. Draft legislation has been prepared to discuss with potential legislative sponsors and the Chamber will support these efforts. Moreover, the BLT prioritization approach has been utilized as guidance in prioritization efforts for the Chicago Central Area Plan Phase II.

It is hoped that these efforts will have some influence in the development of the State Capital Plan and CMAP activities. A number of proposals for sourcing and use of funds for a State Capital Plan have been floating in Springfield but have been mired in political confrontation and rivalry. There is no definitive or coalescing list of projects yet identified as uses of the Plan. Gaming expansion, now with the RTA transit bill passed, appears to be the primary source of funding for a Capital Plan. Debate continues on the number of new casinos and governance of this revenue source. The State Capital Plan appears to be contingent on the resolution of the Gaming expansion issue.

- Congestion Pricing Update- The MPC continues to pursue this subject area, for expressways surrounding downtown; particularly as it relates to embarking upon an IL Tollway research project in the Chicago area. Alderman Burke's hearings for Congestion Pricing are on hold for now.

The Chamber, through CREA, is currently setting the specifications and sourcing funding for an independent study to assess economic and job impact from Congestion Pricing on the Chicago Central Business District and consider other alternatives.

**If you have any questions regarding this information, please contact Mike Mini, Director of Government Relations, [mmini@chicagolandchamber.org](mailto:mmini@chicagolandchamber.org), (312) 494-6787.**



**CHICAGOLAND**  
CHAMBER OF COMMERCE

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**Date:** February 1, 2008

**Committee:** Workplace Excellence

**Presented by:** Mark Schmitz, Chair  
Market Vice President for Chicago  
Right Management

COMMITTEE:

The Workplace Excellence Committee met on November 1, December 13 and January 9. The Sub-Committees reported the following:

- Forum Sub-committee-  
Planning for the Spring Succession Planning forum continued to move forward. A sponsor, Right Management, has been secured, allowing venue selection to proceed and speakers to be contacted. Tentative date was set for March 13.
- The Right Workplace Award Sub-committee-  
The Right Workplace Award Sub-committee moved the 2008 Right Workplace Award application window to begin in mid-February, rather than the usual start date of mid-May. The When Work Works program had an event on January 10, and the Right Workplace Award was promoted at that event.

The sub-committee also made the following changes to the process and application of the 2008 Right Workplace Award:

**Process:**

- Started the process in February by updating materials and creating a timeline
- Updated the “Invitation to Apply”
- Will send the Invitation to Apply to Chamber members (as was done in 2007) in February.
- Create calling lists and do follow up calls in March.

**Edits to the application:**

- Changed wording throughout from *company* to *organization*.
- Put back in up front “*Tell us about your organization.*”

- Change examples used on the application. Put in Deloitte's metrics.
- Add a section on what applicants typically do right, e.g. *They describe well the process they undertook*, and where they typically fall short, e.g. *They don't provide enough or meaningful measurable results*.

#### **Edits to the judging form:**

- Added space for overview of type of project on first page.
- Create 5 point scale, i.e. add 2 and 4 to scale to avoid confusion of whether the scale is 5 points or 3.
- Created two questions from current question 4: Separated *Involvement in planning* from *Involvement in implementation*
- Recruiting/Orientation Sub-committee-  
The Recruiting/Orientation Sub-committee contacted members of the committee that have not attended more than six of the last twelve Workplace Excellence Committee meetings to gauge their interest in remaining on the committee. Members with little interest in participating on the committee were removed from the committee roster.

#### RIGHT WORKPLACE AWARD

- Application-The 2008 application has been updated and will be made available to Chicagoland companies on March 14.
- Selection Process-Important dates for the selection process have been added to the 2008 calendar.
- Award Forum- Al Gini, three-time panel moderator for the Right Workplace Award Recognition Forum, has agreed to moderate the panel at the 2008 award dinner, tentatively scheduled for the evening of November 13, 2008.

#### COMMUNICATION AND VISIBILITY

The Workplace Excellence Committee hosted the "Right Workplace Award Recognition Dinner" at UBS Tower on Thursday evening, November 8. About sixty business professionals attended event, which featured Keynote speaker Mara Swan, Senior Vice-President Global Human Resources, Manpower, and a panel moderated by Al Gini, Professor of Philosophy at Loyola University and Associate Editor of *Business Ethic Quarterly*. Representatives from 2007 Right Workplace Award winning companies Shedd Aquarium, Deloitte and Touche and Alcan Food Packaging formed the panel and answered questions from Al and the audience about their award winning workplace excellence practices.

#### FUNDING

Right Management has committed to sponsor the remainder of FY 08 Right Workplace Award activities and FY 09 Right Workplace Award activities with an \$18,000, 18 month commitment.